NLP COMMUNICATION MODEL

INTERNAL
REPRESENTATION

STATE

PHYSIOLOGY

FILTERS
VALUES
BELIEFS
META PROGRAMS
DECISIONS
MEMORIES

*NLP META
MODEL*

DELETE
DISTORT
GENERALIZE

← OVER 1 Mbps (MEGABIT PER SECOND)

*EXTERNAL EVENT
(NLP REP. SYSTEM)*

←— VISUAL
←— AUDITORY
←— KINESTHETIC
←— OLFACTORY
←— GUSTATORY

OUTPUT
OUR BEHAVIOR